

Port of Vancouver USA

Economic Symposium 2019

Mobility 4.0: Planes, Trains & Port Districts

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Why We Exist

PORT OF VANCOUVER USA, ESTABLISHED IN 1912

“

*A port of Vancouver would prevent
private or special interests
acquiring the waterfront in such a
way as to monopolize it*

”

—Attorney Henry Crass, 1912



Global Trade Partners



Columbia River

AN ECONOMIC ENGINE

43 Foot

CHANNEL EXTENDS
105 MILES INLAND

50 Million+

TONS OF INTERNATIONAL TRADE

40K Jobs

DEPEND ON THE CHANNEL

24 Billion

BILLION IN CARGO VALUE



Port of Vancouver USA

Strategically located on 1650+ acres along the Columbia River

- 850 acres of operating port
- 550 acres for future development
- 250 acres mitigation/habitat restoration
- 2.5 million sq.ft. of warehouse space



River, Road, Rail

THE PORT'S LOCATION MAKES IT ATTRACTIVE TO CUSTOMERS



The port's location at the crossroads of ocean-bound and river shipping lanes, interstate highways and national rail lines is one of its strongest advantages.



Total Tonnage

8.1 MILLION METRIC TONS

0.1% INCREASE OVER 2017



The Port's "High 5" Gross Earners

Cargo	Gross Revenue (Million \$)
Steel	7.22
Automobiles	5.56
Grain	3.94
Copper	2.62
Steel Scrap	2.24
Subtotal	21.60

For 2019 the five top revenue producing cargoes represent nearly 84% of the gross revenue budgeted for marine cargoes



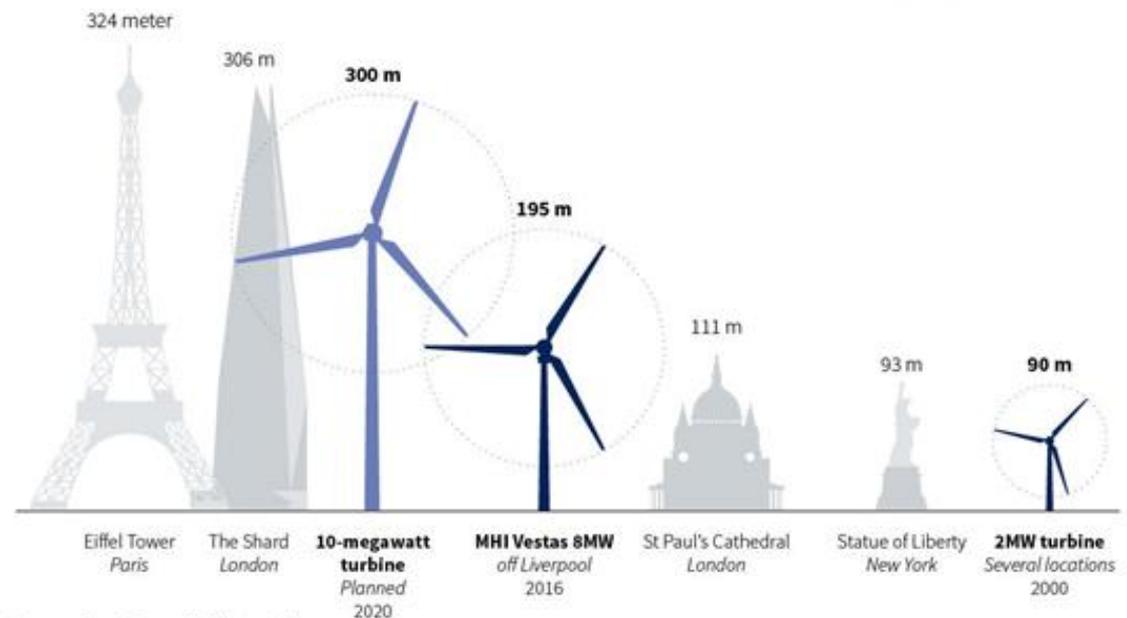
Wind Components

\$215,000 PROJECTED GROSS REVENUE

Federal production tax credit in last year for construction to begin;
"Continuity Safe Capital Harbor" extends payout of credits to 2024

OEMs need storage space. Near-term expiration of PTC will induce surge of wind component imports.

Import surges and growing size of wind components have strained a logistics chain dependent on specialized equipment.



Sources: Dong Energy UK; Nextwind Inc.
G. Cabrera, 20/06/2017

REUTERS



Businesses at the Port

MORE THAN 50 INDUSTRIAL BUSINESSES CALL THE PORT "HOME"



- Heaters
- Cabinetry
- Malt for beer
- Specialty gardening supplies
- Plastics
- Sand and gravel operations
- River Cruises
- Canned tomato and fruit
- Metals recycling
- Restaurant and Event Space
- Aluminum extrusion
- Bulk food transportation



Waterfront Redevelopment - Terminal 1

- 10-acre high-visibility waterfront site
- Birthplace of the port
- Warehouse 23 restaurant and event space fully operational
- Fully developed site to include hotel, retail, commercial space, and public areas
- \$30 million in repairs to 107 year-old dock
- \$25-30 million for new public marketplace



Economic Impacts

	2010	2014
Economic benefit to the region	\$1.6 billion	\$2.9 billion
Salaries, wages and consumer spending	\$449 million	\$584 million
Direct, induced, indirect, related jobs	17,000 jobs	20,200 jobs
Local and state taxes	\$82 million	\$102 million
Business revenue	\$551 million	\$767 million
Local goods and service purchases	\$160 million	\$397 million

Economic impact study by Martin Associates 2014



Thank You

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